

Development/Fundraising Report

April 13, 2021 Board Meeting

Grants Received:

Nelson Foundation: \$12,500 (second year of a 2-year grant)

Individual Gifts: down from last year but the number of monthly gifts increased to 34 people giving monthly and only 20 in March 2020.

Annual Report completed and sent to homes in April. We are seeing some funding coming in from the report.

Coming Out of Covid 19:

THE POINT Restores Hope Campaign will drop in Mid-May. We are currently looking for sponsors for this campaign.

Cultivating New Businesses:

March 20: Dwayne and I met with Susan Springsteen, President of H2O Connected in Coatesville. As the President of H2O Connected, an nth Solutions incubated company, Susan and her team are growing its market penetration of its line of leak detection and damage prevention products. Susan spent over 25 years as a Financial Adviser, building wealth management practices at 4 different financial institutions. Susan brings her experience in wealth management, corporate finance, and business analytics to the product development and business incubation process.

April 9: Dwayne, Jim Holt, Larry Beaver and I met with Petter Latta, Chairman and CEO of A. DuiePyle. He talked about DuiePyle as well as his life. He mentioned that DuiePyle will support us with one gift per year.

In the community:

The Western Chester County Chamber of Commerce is presenting the Corporate Citizenship Award this year to the Parkesburg Point for the significant contributions that the organization has made to the health and well-being of the western Chester County region. The overall purpose for the event is EDUCATION, in regard to: (1) Learn about nonprofit organizations in the community that provide essential capabilities that enable all members of our community to progress in their lives; and (2) Learn from business leaders why it is essential for all members of the business community to be active partners with nonprofit groups that develop these essential capabilities. Mark your Calendars for June 17 from 5:00 – 8:00pm at the Graystone Mansion to attend. More information to follow.